



MSC Industrial Supply Co.  
75 Maxess Road  
Melville, New York 11747-3151  
Tel. 800.645.7270  
Fax. 800.255.5067  
[www.mscdirect.com](http://www.mscdirect.com)

February 22, 2013

Dear Valued Customer:

We are excited to inform you that we have agreed to acquire Barnes Distribution North America (BDNA), an industry leader in providing inventory management, technical sales and supply chain solutions for the distribution of MRO and production supplies. This broadens and deepens our inventory management solutions from the production floor to the tool crib in an unparalleled offering to help you lower your MRO costs.

The acquisition also increases our product portfolio in fasteners and other consumables while extending our presence in Canada and into end markets such as mining, transportation and oil and gas.

Together we will deliver unmatched, proven inventory management solutions to drive greater productivity and costs savings. We also believe our broad product selection of over 900,000 items, value-added services and advanced technology for inventory management make this a great combination.

We know our customers have enabled our success and we appreciate your continued support. As always, our goal is to provide an outstanding and seamless customer experience. We have posted a set of frequently asked questions on our website to help answer any questions you may have and we'll keep you informed as the acquisition progresses.

Thank you for your business and for the confidence you place in MSC. We're committed to exceeding your expectations.

Please contact your local sales representative with any additional questions or email us at [questions@mscdirect.com](mailto:questions@mscdirect.com).

Respectfully,

A handwritten signature in black ink, appearing to read "Tom Cox", written over a white background.

Tom Cox  
Executive Vice President, Sales